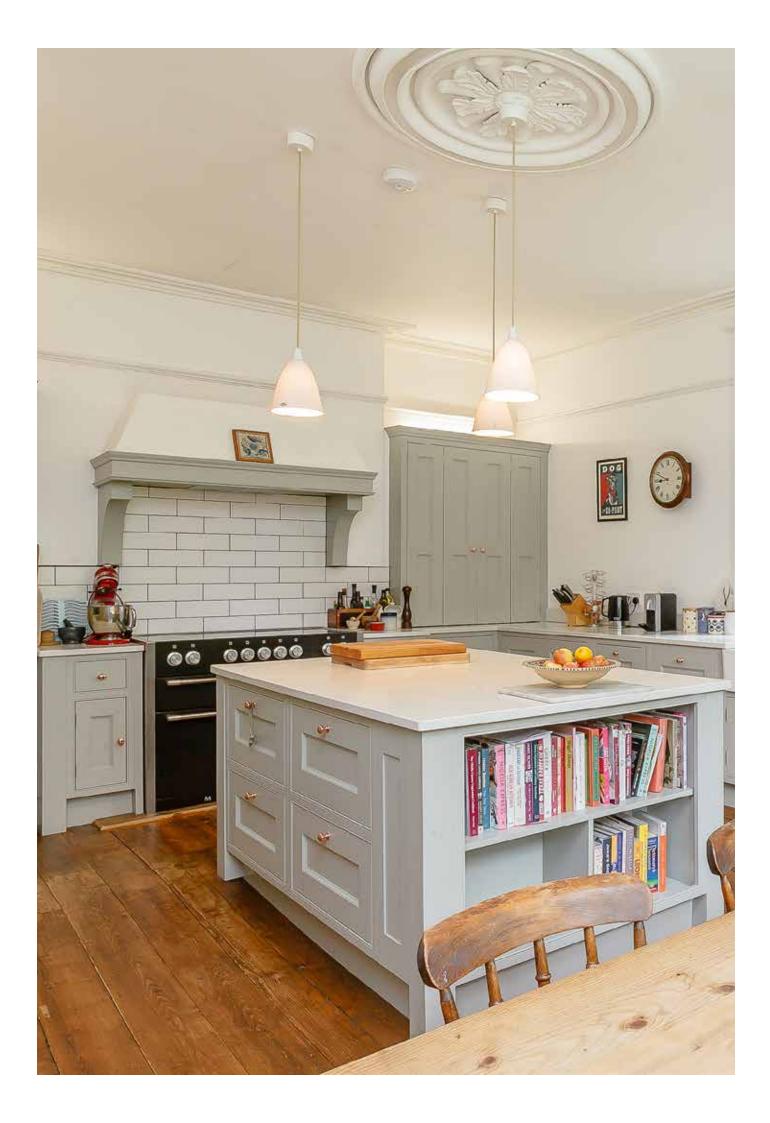
Brookes Bliss



Our Guide To Selling Your Home



Brookes Bliss Residential Property Sales

Why Choose Us?

At Brookes Bliss we put our clients at the centre of what we do. From tailored marketing to expert advice, your property is our focus.

Bespoke Personal service

Our hand-picked Team delivers a tailored personal service to suit your needs. Clear, considered advice, regular communication and attention to detail give our clients confidence and ensure we make the most of their property. We pride ourselves on our long -term relationships with clients and the trust we engender. Even when we are closed, remote monitoring of all enquiries, ensures we never miss anything and are swift to respond.

Experience

Selling property for over 35 years, Jonathan Bliss, Director, is highly experienced in all types of property. With a depth of local and industry knowledge, our Team understands the marketplace and has the experience to deal with challenging situations swiftly and efficiently.

Expertise

Whether you require a full marketing campaign or a quieter, soft approach to test the market, we understand how to attract serious buyers. We specialise in rural, period and contemporary homes and have developed a successful individual approach to selling. Using high quality literature, leading online platforms, local and national press and our extensive in-house buyer database, we strive to match your home to the right purchaser. As a member of Propertymark, the industry's regulating body, our Team maintains the highest professional standards and is up to date with the very latest legislation

Trusted Experienced Innovative

Individual Marketing

We offer a superior range of marketing tools and materials to promote your home including:

- Unique sale brochures tailored to your property's USPs
- Strong presence on the industry's leading search engines, Rightmove.co.uk and Onthemarket.com
- Professional photography, including aerial where appropriate
- Floor plans and land plans, where required
- Clear maps, particularly helpful for the 'out of area' buyer
- Prominent high street displays from our office
- Tailored advertising programmes in the local and national press and specialist advertising, where appropriate
- Targeted marketing to extensive in-house database of potential buyers, including those in the Home Counties, London and the South East
- Distinctive and eye-catching 'For Sale' boards
- Advice on conducting viewings and a full accompanied viewing service, if required
- Priority mailing system, ensuring swift and effective notification of your property to potential buyers

Brochures

Sale brochures are vital marketing tools and we pride ourselves on the quality, design and individual presentation. A narrative of your brochure will be prepared for your approval and once agreed, copies will be provided for your use. A digital copy will be marketed online.













Photography |

An extensive portfolio of professional photographs is crucial to fully market your property. Photographs are usually the first thing any potential buyer will see, so it is paramount they create the best first impression, taken at the right times of the year and the day, where possible. Our photographs include internal, external and where possible, location shots. In certain cases specialist photography may be required, such as aerial or elevated shots, and we are happy to discuss this with you.

Floor Plans

We prepare floor plans for all our properties. These are very popular and useful for prospective purchasers. The floor plans will be featured not only in your sale brochure but also on all the major property websites. Below is an example of a typical floor plan.





Ground Floor

First Floor

Land Plans & Aerials

Where applicable, we recommend including a land plan or aerial photograph for your property, as it can act as a useful reminder for buyers when considering exactly what is on offer. They have proved particularly useful when confirming boundaries and when advertising properties with land. We use the professional mapping software Promap, which marks out boundary lines and provides the size of the area measured.



For Sale Boards

In most cases, we would recommend that one of our For Sale boards be placed in the most eye -catching position available. However, occasionally, this is not always appropriate and we will discuss this with you on an individual basis.

Office Location

We have always liked being in the thick of things and our new offices are on one of the busiest corners in the city centre. With state of the art displays and such a prominent position we offer a visual and physical profile that is hard to beat.



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HEREFORDSHIRE

FINE

Who's the Boss?

E FIELD.

TRUE INNOVATION FROM THE HISTORIC LONDON GUNMAKER

Established 1853

DESIGN FOR LIFE

LEGEND: IT'S OTTO OVERTOR ADMIT THAT THE REST OF MY FUN

HORSE&HOUND

VET RESEARCH The boots that help tendons recover

EXPERT ADVICE How to market yourself as a rider

Iberians special Why riders are falling in love with these breeds

Lusitano Rubi, who competed at London 2012

Advertising

For each property, we prepare a schedule of targeted advertising to attract the most suitable buyers. This includes:

Internet Advertising

The internet is a strong medium for introducing your property to potential new buyers. In addition to our own well visited website at brookesbliss.co.uk we advertise on leading property search engines Rightmove and Onthemarket. These are supported by subsidiary sites such as The Evening Standard and The Telegraph.

Local Advertising

We regularly advertise our properties in the Hereford Times and other publications including the Brecon and Radnor Post, Monmouthshire Beacon, Ledbury Reporter, The Malvern and Ross Gazettes and Ludlow Advertiser.

Press Releases & Editorial

Using our well-established contacts in both the local and regional press, we often gain further media coverage for individual properties through editorial.

National & Specialist Advertising

In addition to our local advertising programme, we are able to offer national exposure in a broad range of publications to reach the widest audience of potential buyers. Supplementary national advertising is usually at an additional cost, which we are happy to discuss with you.

Viewing & Security

All appointments to view will be made through ourselves at a time convenient to you. We will verify that the applicants are serious buyers, so as not to waste your time. Feedback from all viewings, whether it be positive or negative will be reported to you as soon as possible. We can also accompany viewings where necessary.

Energy Performance Certificates

In some cases an energy performance certificate (EPC) is required. We can let you know if your property will require an EPC and, if so, it is essential that this has at least been applied for prior to marketing your property.

For your information, an EPC is valid for a 10 year period.

The Office Of Fair Trading

The Office of Fair Trading requests that we verify all facts communicated to potential customers are accurate. Before circulating any details of your property we must obtain your confirmation that all information provides a true representation of the property.

Legal Process & Solicitors

Once your sale has been agreed, we will monitor the progress carefully and endeavour to be one step ahead to ensure that there are no delays along the way. The process these days does take longer than it used to and if you haven't moved for some time you may be surprised how much it has changed and how much more you will need to provide for your buyers' solicitor.

We are always here at the end of the phone or on email to help guide you through the process and we understand that this can be a very stressful time. We will do all we can to ease any issues that may arise.

We have prepared an information sheet, to help you to understand what might be required of you and this will be sent out with our contract should we be instructed to act on your behalf.

Needless to say we work closely with a number of local solicitors and are happy to make recommendations to you so that you are able to make an informed decision.



Brookes Bliss

Meet the Team /



Jonathan Bliss - Director 01432 343800 option 1 | 07748 113 830 jonathan@brookesbliss.co.uk

Jonathan has lived and worked in Herefordshire for most of his life and has been successfully selling houses for over 35 years. Highly experienced in all types of property, he considers himself incredibly lucky to be working in one of the country's most beautiful counties. Jonathan is always approachable and guarantees sensible, straight forward advice.



Linda Ketcher - Senior Negotiator 01432 343800 option 1 | 07870 498966 linda@brookesbliss.co.uk

Having joined the team in 2007, Lin always makes an impact, with not only a wicked sense of humour but also with outstanding organisational skills. Incredibly positive and with an ability to 'make things happen', Lin is the 'engine room' of the business, but we don't like to tell her that! For many clients, Lin is the most regular voice on the end of the telephone and she ensures everything always runs as smoothly as possible.



Karen Edmonds - Office Manager 01432 343800 option 1 karen@brookesbliss.co.uk

Having been with the department for over nine years Karen is well placed with sound knowledge to assist with a whole host of enquiries. Karen has excellent attention to detail and ensures the office runs smoothly on a day to day basis.

We work hard to maximise your property's potential.

46 Bridge Street, Hereford, Herefordshire HR4 9DG Tel: 01432 343800 sales@brookesbliss.co.uk

brookesbliss.co.uk



